#### SECTION 1 Questions 1–10

#### Questions 1-5

Circle the correct letter A-C.

#### **EXAMPLE**

Andrea is feeling happy because...

A B she's seen Harry. she's finished her exams. she can sleep in.

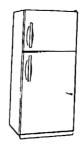
- [1] What is Harry's problem?
  - A He doesn't want to sell his things.
  - **B** He needs to decide what to do with his possessions.
  - **C** He wants to take everything to England.
- [2] Which of the items below does Harry want to sell?



A



В



C

- [3] Where is Harry going to advertise his books for sale?
  - **A** In the university bookshop.
  - B In the student newspaper.
  - C In the economics department.

- [4] Andrea thinks it is unlikely students will buy the furniture because...
  - A they're all doing the same thing.
  - **B** they live at home.
  - c it's the summer vacation.
- [5] Andrea thinks that a second hand shop...
  - A may not pay well.
  - B may not take your goods.
  - C may only take free goods.

#### Questions 6-10

Complete Harry's notes using NO MORE THAN TWO WORDS.

THINGS TO	DO:
[6]	furniture etc in Trading Post.
[7]	or sell kitchen things.
Get [8]	first from second hand shop.
Give clothes to [9]	shop.
[10]	fridge and microwave to Andrea.

# SECTION 2 Questions 11–20

Complete the Fitness Centre brochure using NO MORE THAN TWO WORDS.

	S & FITNESS CENTRE			
Located conveniently at the [11]	of Marion Street and Giles Street.			
Monday – Friday [12	EN FOR YOU 2] am to 9.30 pm			
Saturday	9.00 am to 4.00 pm 9.00 am to <b>[13]</b> pm			
Sunday	5.00 din to [25]pm			
WET AREA				
Aqua aerobic <b>[14]</b>	for all ages and levels.			
	•			
[15]lessons on week	lay afternoons and weekend mornings.			
SUPER CIRCU	JIT CLASSES			
A cardio workout class that is easy to [16]				

#### **AEROBIC & STEP CLASSES**

Aerobics room holds over 55 participants.

#### LARGE WELL-EQUIPPED GYM

Have a personal fitness assessment & individual [17] ...... to suit you.

### CARDIO-VASCULAR ROOM

Use the treadmills, bikes and steppers to burn fat, increase fitness, warm up.

Watch your favourite [18] .......while you exercise.

TWO FOR ONE SPECIAL MEMBERSHIP PLUS [19] .....TRIAL OFFER

ONLY \$110 each for a whole **[20]** ...... months! Get ready for summer.

HURRY, OFFER ENDS SOON!



#### **SECTION 3** Questions 21–30

Questions 21-25

Complete the notes below using ONE WORD ONLY.

# THE CANADIAN FOOD MARKET

•	Understanding subtle [21] between the Canadian and United States food sectors is important for successful food marketing
•	Canada has many different ethnic groups: eg Toronto has large [22]and Asian populations
•	Growth of ethnic specialities of Mediterranean, Caribbean, South East Asian and [23]foods

- Therefore supermarkets now offering new [24] ......
  to prepare these foods, e.g. condiments and sauces
- 80% of Canadian market controlled by 8 major national chains
- Seminar to compare Canadian food trends with [25] ......and UK

Complete the table below. Write ONE WORD OR A NUMBER for each answer.

# RETAIL FOOD SECTOR

TREND	COMMENTS
INTEREST IN HEALTHY FOOD	Salads are the third most commonly eaten food in Canadian [26]
	Most shoppers check [27] and nutritional information
NEW WAY OF LABELLING MEAT	Labelled according to [28]technique eg simmering steak
'MOBILE MEALS'	More meals eaten away from home
	• [29] increase in sales of snacks projected over next 3 years
	Growth in [30]snacks such as muesli bars

## SECTION 4 Questions 31-40

Complete the lecture notes using NO MORE THAN THREE WORDS for each answer.

PUBI	LIC SPEAKING	
Public speaking means speaking to [31] people		
Lack of c	onfidence usually due to [32]	
	A. PLANNING	
TO THE PROPERTY OF THE PROPERT	First part of public speaking is [33]	
	This includes: [34] and length of talk	
gione Elis del Personale del Constantino del C	Make speech notes on small cards to talk from	
	[35] with the audience (very important)	
B. V(	DICE	
Speak slo	owly – this gives time for pronunciation and is easier for audience	
- bigger audience requires [36]speech		
Project y	our voice – rehearse and [37]	
Check int	tonation: varied tone and rhythm gives [38]	
	C. BODY LANGUAGE	
	Lastly, think about your [39] and gestures	
	Show confidence by: head up, chin out, shoulders back	
	Avoid scratching and fiddling because this [40]and irritates your audience	